

## Message Text

UNCLASSIFIED

PAGE 01 USBERL 03003 251156Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----106476 251224Z /14

R 251036Z NOV 77  
FM USMISSION USBERLIN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 5748  
AMEMBASSY BONN UNN  
AMEMBASSY BRUSSELS  
AMEMBASSY VIENNA

UNCLAS USBERLIN 3003

USDOC ALSO FOR BEWT/TDAD

E O 11652: NA  
TAGS: BEXP, BTIO, EEWT, GW, WB  
SUBJ: PRIVATE TRADE OPPORTUNITY

1. 428/02/PO 26

2. 112277

3. S.A. FRITSCH

4. 428 GERMANY

5. D-DISTRIBUTOR

6A. TELEX OR REPLY TO --  
6B. HERR HELMUT LEHMUS  
6C. FIRMA HELMUT LEHMUS  
WEINMEISTERHORNWEG 30  
D-1000 BERLIN 20, GERMANY

7. TEL: (030) 361-80-88  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 USBERL 03003 251156Z

8. --

9. 112

10. 3645100-0050 - RESIDENTIAL LIGHTING FIXTURES; INTERIOR  
(INCLUDING BATH AND KITCHEN)

3645700-00100 - NEON TUBE STARTERS AND NEON TUBE FRAMES  
3645700-0100 - PORTABLE RESIDENTIAL TYPE LIGHTING FIXTURES.  
AND PARTS AND ACCESSORIES FOR RESIDENTIAL LIGHTING FIXTURES.

MAJOR WEST BERLIN DISTRIBUTOR SEEKS IMPORT OF ABOVE ITEMS  
IN SUBSTANTIAL QUANTITIES FOR WHOLESALE TRADE IN WEST BER-  
LIN AND RE-SALE TO EASTERN EUROPE. ELECTRICAL SPECIFI-  
CATIONS MUST MEET EUROPEAN STANDARD OF 220 VOLTS AND  
50 HERTZ. METRIC MEASUREMENTS ALSO DESIRED. QUOTE CIF  
GERMAN PORT, IF POSSIBLE. GEORGE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN TRADE, INVESTMENT OPPORTUNITIES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 25-Nov-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977USBERL03003  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770437-0488  
**Format:** TEL  
**From:** USBERLIN  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19771117/aaaaaoox.tel  
**Line Count:** 72  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 78915211-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 16-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 446229  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, BTIO, EEWT, GE, WB, US  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/78915211-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009